

Questions to Ask Employers at the Job Fair

- What type of products (or services) does your company:
 - manufacture?
 - sell?
 - service?
 - provide?
- Do you have any descriptions of current openings at your company?
- What types of positions do you have trouble filling? Why?
- Do you have any literature describing your company?
- Is your work load seasonal?
- Do you ever need to hire someone with _____ background?
- I am interested in _____. Do you ever need someone in this area?
- What are the main skills or characteristics that you look for in an employee?
- Is it important to have a resume? A cover letter? Good letters of recommendation?
- What do you like to see in a resume?
- How do you like to see someone dress for an interview with your company? Does your company have a dress code?
- Could you look at my resume and tell me what you like about it, and what you would suggest that I change?
- Can you start someone part-time until school is out for summer?
- How can a job applicant convince you to call them for an interview?
- If you have interviewed someone for a job, do you mind if they call to find out the status of your hiring process?
- If you don't have an available opening that fits my background now, but I would like to work for your company, how often could I call without becoming a pest? Who should I ask for?
- What skills do you find most marketable in your industry today?
- What skills do you project being necessary in tomorrow's job market?

Always thank the employer for talking to you and give them a copy of your resume, if you have one.